HELP WANTED ADVERTISEMENTS

Place mention The New York Herald when answering any one of these advertisements.

HELP WANTED-Male

CHAUFFEUR, white, have Locomobile ex-perience last position: \$35; give full ref-erences. Y 2144 Herald, 280 B'way. CHAUFFEUR, single private city references absolutely required; leave town, fichable Chauffeur's Exchange, 63 W. 51st. CHIEF clerk for steamship office in Santo Domingo City; steamship experience and knowledge of Spanish essential. E 513 Hersid, 280 Broadway. CLERK, hotel desk, Protestant; 518-220, Greater New York Employment Agency, 258 Fulton st., Brooklyn.

CLOTHING CRITIC

Must be good model, size 38, and thoroughly size 38, and thoroughly experienced in knowing the fit and workmanship of men's clothing; permanent position for right party; no letter considered unless stating age, salary expected, names of references and between what dates employed

Box 127, 2501 World Tower Bldg.

COLLEGE MEN, AGE 20 TO 30; K N O W L E D G E OF SALESMANSHIP PR E-FERRED, BUT DESIRE TO MAKE INDIVIDUAL SUCCESS CONSIDERED. PROMISING FUTURE FOR MEN WITH INITIATIVE, PERSEVERENCE AND PERSONALITY IN A WELL KNOWN OFFICE FURNITURE COMPANY. CALL AT ALLWAR DESK COMPANY, 39 W. 45TH ST.

COLLECTION man experienced retail store collections and tracing; give full details, salary \$20, advancement. C. L., 122 Herald 280 Bway.

COOK-BUTLER, Filipino or Jananese, small family, Greenwich, Conn.; must be good cook; references required. Apply Monday at 25 Broad st., Room 1418,

COUPLE for family of 3; small house, country; I hour from N. Y.; experienced, plain cook necessary; man must be able to drive automobile and be generally useful; little entertaining; salary \$130, Tel. Tuesday at 9:30, Lenox 2489, or call 947 Park av., first floor.

COUPLE as theroughly competent cook and butler for private city house; three in femily, 6 servants; must have nersonal ref-grences; name, nationality. Box 31, 1829

COUPLE
German, Hungarian, suburbe, good wages,
LAZARE AGENCY,
East 72d st., corner Lexington av. COUPLES-BUTLER, COOK. English speaking, \$150-\$160. Miss Hofmay-er's Agency, 10 East 43d at., 3d floor.

COUPLE, white, no children; woman to cook and do housework; man to run car and sasist in home. Write Mrs. B. S. Sadler, Woodmere, L. I. Phone Woodmere 3304. COUPLE, useful butler and chambermaid first class references required, permanent position, White Plains; winter months. New York. Apply 5 West 69, Monday, 10 to 1. COUPLE—Entire work, two adults, two chli-dren and nurse; American, Christian fam-ity; small house. C. H. Crowell, Soundview av., White Plains.

COUPLE: competent cook, useful butler chauffeur; family two adults; two children; \$110-\$160, Wettler's Agency, 20 W. 43d.

COUPLE, Protestant, to take entire charge housework family of three in country; references required, Box 183 Morristown, N. J.

COUPLE—Husband as houseman and butler; wife as eook and general houseworker, Lafavette 0324.

COUPLE—Good cook, useful butler; \$150 up Wettler's Agency, 20 W. 43d.

CREDIT INVESTIGATOR; YOUNG, MAY

CREDIT INVESTIGATOR; YOUNG MAN WITH EXPERIENCE IN RETAIL CREDIT OFFICE WANTED BY PROMINENT 5TH AV, MERCANTILE FIRM; SOME STENOGRAPHIC ABILITY; ALSO LESIRABLE, STATE AGE, EXPERIENCE, SALARY, &C. BOX 55, 620 ST. JAMES PLING

CREDIT investigator, 22-24, Protestant, ex-perienced; \$25. Agency, 170 Broadway CUSTOMERS man with New York Stock Ex-change firm must have best credentials and high class ellentele; excellent opportu-nity. B 514 Herald, 286 Bway.

DRAFTSMEN.

DESIGNERS.

&c.; location New York; also Middle West; only A-1 men need apply. Ad-dress ENGINEERS, Room 1006 Times Building.

DRAFTSMAN, experienced in apartment house work and familiar with tenement house law Chas. Kreymberg, 2534 Marion avenue, Bronx. DRAFTSMEN (3), Christlans, experience electrical architectural; \$30. Employers Agency, 169 West 27d.

ELECTRICAL TESTERS. 19 to 30 Years of Age.

We desire college men or technical high school graduates or those with previous practical experience in TESTING ELECTRICAL CHECUITS, to be TRAINED in the principles involved in the operation of telephone equipment. Call

Western Electric Co., Inc., Installation Training School, 151 5th av., New York.

ELECTRICIAN — ARMATURE WINDERS, EXPERIENCED MEN. ON A. C. AND J. C. MOTOB WORK. CALL 158-102 SCHOLES ST., BROOKLYN.

Executives and Managers.

A LARGE 5 AND 10C. ORGANIZATION CAN ACCOMMODATE 10 HUST-LING YOUNG FELLOWS BETWEEN THE AGES OF 2 AND 30, RESIDING OUTSIDE OF NEW YORK CITY. WHO CAN PREPARE THEMSELVES FOR STORE MANAGEMENT AFTER A REASONABLE PERIOD OF TRAINING IN ONE OF OUR STORES. STORE MANAGERS EARN GOOD MONEY HIGH SCHOOL TRAINING OR EQUIVALENT NECESSARY. IN APPLICATION STATE AGE, EXPERIENCE, SALARY AND WHETHER MARRIELD OR SINGLE.

ADDRESS ROOM 1708, 76 W. ADAMS ST., DETROIT, MICH.

EXPERIENCED SALESMAN WITH VISION WANTED TO SELL METAL TRIMMINGS IN AUTOMOTIVE FIELD.

HELP WANTED-Male.

FOREMAN for night shift in Brooklyn factory making paper novelties. We employ 25 to 40 young men on night shift operating machines. The man who can fill the position must have the following qualifications. Must be over 30 years of age, have a successful record in the handling of help producing quality and quantity production. Be able to get young men to cooperate and feel anxious to please their foreman. Be worth \$50 per week. If you do not possess the above qualifications, do not waste your time nor ours. Reply stating age, nationality and experience. Box 63-620 St. James Bidg.

FLOOR MANAGERS FIFTH AV., & 34TH STREET. OFFER PERMANENT POSITIONS AS

FLOOR MANAGERS TO YOUNG MEN OF GOOD APPEARANCE WHO ARE QUALIFIED THROUGH PRE-VIOUS EXPERIENCE.

EXCELLENT OPPORTUNITY OFFERED THOSE WHO QUALIFY.

APPLY AT 35TH STREET, EMPLOYEES ENTRANCE, OR BY LETTER ADDRESSED TO PERSONNEL BUREAU.

FLOORMEN

Only those with De-partment Store ex-perience need apply. Steady employment, liberal salary.

SAKS & COMPANY Broadway at 84th St.

PLOOR salesman for piano store, in New-ark, N. J.; must be familiar with repro-ducing pianos; good salary. Piano, 810 Broad st., Newark, N. J. GARDENER WANTED-CN five acre place, Must thoroughly understand outside and under-glass work. Permanent place and good salary to right man. Write P. O. Box 352, Greenwich, Conn.

280 Bway.

COCK, butler. some housework: Chinese, Japanese or Filipino; must have long references and be quick worker. Share room with white chauffuer. Great Neck. Call Buttles, Hotel Savoy. Monday 11-12.

COCK; must know home cooking and numagement of tearoom kitchen; references work Sunday; good wages, colored, have your own tools; only A1 persons need apply. 128 West 72d.

GROOM, active, competent, clean man, countries and constructions of the construction of

dress Golf, SiO Broad st., Newark, N. J.
HiGH school graduate to learn good busiense, outside city; salary \$1,500. Suite
1715, 303 5th av.
HOUSEMAN-White, care furnace, light house
duties, room, board, \$25 month. Call Sunday before 4, 264 Wext 93d.

ELECTRICAL ENGINEERS, MECHANICAL ENGINEERS,

or men with several years' actual ex-perience is the electro-mechanical field, supplemented by theoretical training, will be interested in the vacancies we now have in our CENTRAL OF-FICE INSPECTION DEPARTMENT.

Western Electric Co., Inc., Installation Branch, 151 5th av., New York.

LET'S BE SENSIBLE AND-TRUTHFUL.

You can save time and shee leather and keep your disposition aweet, by ENAMINING CAREFULLY an advertisement before following it up. It doesn't listen well, does it, to rend that, if you demonstrate that you are a \$10.000 a year security salesman, you thereby qualify for a \$2.000 selvel chair job. Let's be sensible. Read MY message carefully doesn't it FING TRUEY I am building up, WITH YOUR HELP and other men like you, the finest, best equipped, most prosperous and fastest selling organization that, in all my IV years of experience, I ever heard of. The secret is that I've got the proper material and the proper tools. I know what a salesman meeds—an I Th able to give it to lim here. Last week the terial and the proper tools. I know what a saleaman neede—an! I'd able to give it to him here. Last week the first five men on my staff made, respectively, \$1,623, \$600, \$250, \$200 and \$100. That's an avenue for the week of \$555 per man. They're right here to tell you about it. Servend either men—and among these five—ham made \$700 and more early this manth. Not very active the last ten days because \$700 and more early this manth. Not very active the last ten days because well, you know how it is!—\$8111 it is sort of sweet to be able to do that, if you want to—to load when you can mag all the time that you need only treefer out your hand for BIG MONEY—if you want it. Don't be difficient. Don't wonder if YOU can estif I'll, say you CAN. It's costing ME money to talk to you here; it will encome to you make it fifty-fifty by coming it to see me for a Bittle chat formerow at 11 EXACTLX? If you can't do that, nake it 20 celosic exactly. I do want to see you. G. L. WOOLLAST, 100m 1307, 165 Broadway.

manage of high class credit clothing store in east-ern Pennsylvania; must have had at least 5 years' experience in credit clothing line rience in credit clothing line of the control of t

and furnish A1 references. Apply Monday afternoon between 4 and 5, Louis Lefi,

tween 4 and 5, Louis Lefi, 1265 Broadway.

MAN, ex-polleeman, fireman or an ex-guard; one with pleasant personalities, neat in appearance and a gentleman, able to address himself to others without antagontzing them; man willing to work 12 hours a day and 6 days a week on an all year job and satisfied to start at \$25 per week. Write only, W. R., 919 Tribune Bidg.

MAN-ONE MARRIED MAN WANTED BY NATIONAL ORGANIZATION IN NEW YORK CITY, NOT AFRAID OF HARD WORK, MUST FURNISH BEST OF REF. ERENCES AND HE OF GOOD MORAL CHARACTER, Y 2136 HERALD, 280 B WAY.

MAN, position of trust in one established company; prospects of advancement for ambilious man of good appearance; age 25 to 85; ability to meet and talk with men escential. Address Box 485, Madison Square P. O.

MAN to sell standard line rubber sundries; permanent calaried position with advance-ment ahead; must be clean cut, hard worker, with good history; married, Christian pre-ferred, S 2007 Herald, Herald sq. MAN of good appearance to call upon at-torneys, for appraisals of real and per-sonal property, must be well acquainted with law firms or have influential intro-ductions. How E 531 Heraid, 280 Broadway. MAN. 5:-40. STOCKROOM, CHECK AND PUT AWAY GOOLS: MUST WRITE GOOD HAND; CATHOLIC. APPLY. STATING FULL. PARTICULARS. BOX 167, 2501, WORLD TOWER BLDG.

Morion held confidential. Y 2138
Herald, 250 H'way.

FARMER-GARDENER on gentlemen's estate near White Plains. Young married man, to take care of cown, chickens, horse, garden and farm, make butter, etc. Good home for right man. Answer, giving (a) previous experience, (b) wages expected, (c) copies references previous employers. Box E 227 Herald.

FILIPINO, housework, afternoons, in small apartment: references required. Apply Monday evening, 115 West 16th at., Apt. 254.

WORLD TOWER BLDG.

MAN-A company of national standing needs and solicit accounts for New York representation; state experience, aniary destrict ment, journ be 25 years old or over. Write ment, jo

HELP WANTED-Male.

MEN WANTED!

The MANHATTAN PIGGLY WIGGLY CORPORATION is operating now in the Metropolitan District the following stores: 2849 Broadway, at 110th St., N. Y. C. Huguenot and Division Sts., New Ro-

Huguenot and Division Sts., New Rochelle.

27 South Division St., Peekskill.

24 Greenvich Av., N. Y. C.

Corner 49th St. and 9th Av., N. Y. C.

7891 Fifth Av., Brooklyn.

104 South Fourth Av., Mount Vernon.

Corner 88th St. and First Av., N. Y. C.

199th St. and St. Nicholas Av., N. Y. C.

262 Columbus Av., N. Y. C.

222 Columbus Av., N. Y. C.

225 Broadway, N. Y. C.

256 East Third St., Mount Vernon.

259 Fouth Broadway, Yonkers.

276 Riverdale Av., Yonkers.

276 Riverdale Av., Yonkers.

28th Nicholas Av. and 185th St., N. Y. C.

Jerome Av., near 193d St., N. Y. C.

45 Orchard St. Tarrytown.

138 North Av., New Rochelle.

5401 Fourth Av., Brooklyn.

Other groups of stores owned and co-

The MANHATTAN PIGGLY WIGGLY CORPORATION is to open over 2,000 stores in the Boroughs of Manhattan, Bronx, Brooklyn, Queens and Richmond; Nassau, Suifolk and Westerstein of the Brooklyn, Queens and Richmond; Nassau, Suifolk and Westerstein of the State of New York with State of New York State, and in Maine, New Hampshire, Vermont, Massachusettis, Connecticut and the State of Pennsylvania.

open these stores we need over 6,000 for the various positions outlined

Store Managers.
Sales Managers.
Traffle Managers.
Furchasing Agents.
Warehouse Directors.
Efficiency Engineers.
Real Estate Operators.
Construction Engineers.
District Sales Managers.
Assistant Store Managers.
Warehouse Floor Managers

have been placed in the MANHATTAN PIGGLY WIGGLY CORPORATION through James W. Elliott's Business Builders, Inc., during the last few

In the short period of six years the PIGGLY WIGGLY system has expanded all over the United States and into Canada, and is to-day the third largest chain grocery system in point of volume in the world, doing a gross business of over \$60,000,000 a year.

heodore H. Price, Editor of Commerce i Finance, writing in Forbes' Maga-e of August 19, 1922, under the title "Why Chain Store Securities Attract estors," says:

"PIGGLY WIGGLY is an interesting example of what the Chain Store System can do in the way of achieving financial success. In September, 1916, the first PIGGLY WIGGLY store was started in Memphis. Now-only six years later—there are almost 1,000 stores doing an annual business of \$60,000,000." The MANHATTAN PIGGLY WIGGLY CORPORATION is owned and operated by James W. Elliott's Business Builders.

To obtain any of the above named positions it is necessary to go through the financial department of the Business Builders, marketing PIGGLY WIGGLY securities, and preparing for executive positions with the MANHATTAN PIGGLY WIGGLY CORPORATION.

Foreigners with ambition who con understand the English language will also find real opportunities for advance-ment in our Foreign Department. Report between 10 A. M. and 2 P. M. or at 8 P. M.

JAMES W. ELLIOTT'S BUSINESS BUILDERS, INC. Financing, Manaing and Operating MANHATTAN PIGGLY WIGGLY CORPORATION, Entire 12th Pioor, Knickerbocker Bidg., 424 St. and Broadway.

Two reliable: permanent selling work: \$25 to start. Apply Better Brush Co., 375 Fulton st., American Trust Co. Building, room 33, Jamatca, N. Y. Call Monday, 8 A. M. to 9 P. M.

MEN-Two neat appearing men with good references for specall work. Good pay from start. Chance for advancement if the man can prove himself. Write Box K1600 Herald, Brooklyn. Brooklyn.

MEN are needed for U. S. Mail Service; \$115
to \$190; experience or correspondence
course unnecessary. Write E. S. Bishop.
Rox 301, Joplin. Mo.

MESSENGER BOYS,

16 to 18 Years of Age, of neat appearance, one year high school education, or at least public school graduates; good pay to start; opportunity for bright, willing boys. Call

Western Electric Co., Inc., Installation Branch, 151 5th av., New York.

MECHANICS' helpers wanted. Boyce Motor
Co., 246 South Broadway, Yonkers.

MILLWRIGHTS and riggers, apply between
8 and 10 A. M. Mutual Chemical, 201 West
Side avenue, Jersey City.

SALESMAN, experienced, to solicit work for
an up-to-date brass foundry. Liberal arrangements will be made with party who
a produce results. Apply with full particulars to B 317 Herald, 280 B'way. MILLWRIGHTS and riggers, apply between 8 and 10 A. M. Mutual Chemical, 201 West 8ide avenue, Jersey City. NIGHT MAN for garage; must be first class washer. Boyce Garage, Herriot st. and South Brondway, Yonkers.

OFFICE BOY.

Good opportunity for bright, ambitious boy in office; good hours, state age, education, religion and salary desired.

R. O. 715 Herald, 280 Broadway.

OFFICE BOY, about 16, in office of large building contractor; good opportunity to advance for a willing, wight and thous boy; give details, experience, if any, and salary desired. Address O. B., Box 288 Heraid, 280 Brondway.

OFFICE BOY, about 16; bright and willing: splendid opportunity; advancement; state salary to start. W. H. K., F. O. Box 1178, City Hell Station.

PACKERS

for china, glassware, toys, house-furnishings and general delivery; also furnture helper, one who under-stands packing and shipping. ADAMS-FLANIGAN CO., 150th st. and 3d av., Bronx.

PIANO SALESMEN for outside, who can produce business in volume; commission basis with drawing account. Give fullest details and telephone number. E 534 Herald, PUBLICATION PRINTERS. Good opportunity and opening for a first class printing salezana, thoroughly experi-enced in soliciting trade raper and magazin-printing. Address Pullication Printers E Md. Herald, 280 Brondway.

RADIO operator for yacht going on long ocean cruise; young man who is also efficient stenographer and who has had pienty of sea experience. Ad-dress in own handwriting. II. L. Brithton, Room 1805, 32 Varderbilt

REAL ESTATE—There is an opportunity in the Real Estate Department of a large Chain Store Organization for a man familiar with Bronx. See Mr. Lincoln, STEEL REALTY, 152 W. 424 St. RESIDENT buyer requires man to travel and solicit accounts for New York representation; state experience, salary desired and all particulars. 14 S. 2020 Herald, 280

HELP WANTED-Male.

SALESMEN

COLLEGE' MEN GROCERY SALESMEN EXPORT EXPERTS RETIRED MERCHANTS MILL AGENTS

Even if you have no experience in selling, if you have only average abilition, and the selling it is selling to the case prioritical to phone me early to-morrow. I think I can put in the ways making early A SUBSTANTIAL SUM in a dignified way during the next few weeks. At any rate, I'll be glad to arrange over the mhone to discuss it with you give me a "ring" If you week. I you'll give me a "ring" If you will not a high class, well established downown banking house and if you are earning less than \$100 per week, it will interest you. W. H. EDMONDS, Cortlandt 1344.

SALESMEN

IN THEIR

SILK,
VELVET,
LINEN,
LUGGAGE,
DOMESTIC
UNDERWEAR AND
WOOLEN DRESS GOODS
DEPARTMENTS.

ALSO VACANCIES FOR SALESMEN IN THE VARIOUS SECTIONS OF THEIR UPHOLSTERY DEPARTMENT APPLY AT SOTH STREET, EMPLOYEES' ENTRANCE, OR BY LETTER ADDRESSED TO PERSONNEL BUREAU.

SALESMAN WANTED

Well known lace house desires man to cover New England, New York, Pa., Md. and parts of the middle West from January 1, 1923, on; man with knowledge jobbing dry goods and manufacturing trades preferred; applica-tions strictly confidential. Address, age, experience, &c., E 2125 Herald, Herald sq.

SALESMEN

Five traveling salesmen between 25 and 39 years of age, capable of carning not less than \$50.00 per week and expenses; one familiar with retail drygoods trade preferred, such experience however not absolutely necessary; long trips. Write giving experience and such other matter as you desire to present. E 538 Heraid, 280 B way.

SALESMEN (4), TRAVELING, SYNDICATE CUTS,
EXPERIENCED PREFERRED, BUT NOT NECESSARY, TO SELL BANKS
AND MERCHANTS NEW
PROPOSITION; STRAIGHT
COMMISSION, NO ADVANCES; OUR MEN EARN
\$5,000 YEARLY UPWARDS.
ROOM \$17. 1819 B'WAY. ROOM 817, 1819 B'WAY

Sales Representatives.

Established financial institution has openings for several high calibered men with ability to train others after learning our plan for placing low rate first mortgage money; no stock; permanent connection; commission basis while qualifying; channels for securing buriness established. Call or telephone for appointment, suite 1001, 28 West 44th st. Vanderbilt 7530.

SELLING 85% OF ALL ITS TYPE OF ARTICLES IN U. S. DESIRES MEN WHO CAN QUICKLY QUALIFY FOR EXECU-TIVE POSITIONS, APPLY SUITE 519, FISKE BLDG., 250 WEST 57TH ST., AFTER 2 P. M.

SALESMEN make steady income selling our sickness and accident policy; \$5,000 prin-cipal sum, \$25 weekly benefit; \$10 annually. Liberal commission. North American Acci-dent Insurance Co., 5 Beekman st., New Yrk, offered. Commission. Phillips, 228 W. 29th.
SALESMEN wanted to sell newly invented toy most wonderful tey in the world; spiendid opportunity for right man. Apply H. L. Sailing, Aleazar Hotel, City.

SALESMEN - THOROUGHLY EXPERIBENCY AND PRINTING FULL, ENCED WANTED FOR DOMESTIC AND DRAPERY DEPARTMENT. DRAKES, STH AV. 21ST AND 22D STS.

SALESMEN commission. Phillips, 228 W. 29th.
AND PRINTING FIRM; SALARY AND COMMISSION. WRITE GIVING FULL, RECOMMISSION. WRITE GIVING FULL, APPLICATIONS STRICTLY. CONFIDENT AV. 21ST AND 22D STS.

SALESMEN - THOROUGHLY EXPERIBENCY AND BRAPERY DEPARTMENT. DRAKES, STH AV. 21ST AND 22D STS.

SALESMEN commission. Printing machiners, used by all storekeepers. SALESMEN commission. E 809 Heraid, 280 Broadway.

SALESMEN, PRINTING, WITH CLIENTARY AND ACCESSORY MANUFACTURERS FOR AND PRINTING FIRM; SALARY AND COMMISSION. WRITE GIVING FULL APPLICATIONS STRICTLY. CONFIDENT AV., NEW YORK.

SALESMEN calling on out of town radio jobbers, sell Western Elect, phones and radio tubes; commission. E 809 Heraid, 280 Broadway.

SALESMEN, PRINTING, WITH CLIENTARY AND ACCESSORY MANUFACTURERS FOR AND PRINTING FIRM; SALARY AND COMMISSION. WRITE GIVING FULL APPLICATIONS STRICTLY. CONFIDENT AV., NEW YORK.

SALESMEN and the specified excellent opportunity for right party. Box 58, 620 St. James Building.

SALESMEN TO REPRESENT ONE OF THE AND ACCESSORY MANUFACTURERS FOR AND PRINTING FIRM; SALARY AND ENGLAND STRICTLY. CONFIDENT AND EXCEPTIONS STRICTLY. CONFIDENT AND EXCEPTIONS STRICTLY. CONFIDENT AV., NEW YORK.

SALESMEN wanted, to sell automatic roll paper printing machiners, used by all storekeepers. Box of the sell interest and the sell interest

SALESMEN cailing on out of town radio jobbers, sell Western Elect, phones and radio tubes; commission. E 330 Heraid, 280 Broadway.

SALESMEN, clothing, dry goods or shoes, must be window trimmers and card writers, Apply Monday 10-12 A. M., Peck Agency, 6 Bast 38th st.

SALESMEN, book, with experience wanted by Catholic book liouse. Address, stating reference and experience, Box S. 106, 206

Broadway.

SALESMAN to sell on commission, to hotels, offices, stores, homes, electric utility apreference and experience, Box S. 106, 206

Broadway.

SALESMAN, to sell on commission, to hotels, offices, stores, homes, electric utility apreference and experience, Box S. 106, 206

Broadway. Herald.
SALESMAN, experienced, hardware and general supplies souh and 3d av.

HELP WANTED-Male. Salesman Men's Clothing

One of the largest, old-est and best established est and best established clothing manufacturers of men's clothing and clothing specialties in the country desires a bright, snappy, up to date salesman experienced in this line to sell accounts in the Metropolitan District. One having his own automobile preferred. Splendid opportunity for the right party. No letter considered unless stating age, references and considered unless stat-ing age, references and between what dates employed. Box 126, 2501 World Tower Building.

SALESMEN.

AIR TRANSPORTATION, ZEPPELIN TYPE AIRSHIPS

WE ARE THE LARGEST EXCLUSIVE MANUFACTURERS OF LIGHTER-THAN. AIR CRAFT IN AMERICA AND HAVE A PLANT IN SUCCESSFUL OPERATION IN NEW HAVEN, CONN., ESTABLISHED OVER EIGHT YEARS.

WE ARE EXPANDING OUR BUSINESS

SALESMEN.

CONNECT WITH THE ONLY ONE, NEW, BIG BUSINESS TO-DAY. UNUSUAL LEADS AND COOPERATION. CALL MONDAY AT 1:50 P. M., 251-255 4TH AV. (11TH FLOOR), CORNER 20TH ST.

SALESMEN.

A MOST UNUSUAL OPPORTUNITY FOR HIGH GRADE SALESMEN IS NOW OFFERED TO MEN WHO HAVE BEEN ACCUSTOMED TO EARNING NOT LESS THAN \$12,000 TO \$15,000 YEARLY, BY THE MAUSOLEUM COMPANY OF AMERICA. 140 BERGENLINE AV., UNION HILL, NEW JERSEY. SALESMEN ARE ASSISTED BY A VERY EXTENSIVE ADVERTISHING CAMPAIGN, AS WELL AS MANY SATISFIED PURCHASERS OF SPACE IN THE WORLD, NOW UNDER CONSTRUCTION. DRAWING ACCOUNT AND COMMISSION. APPLY TO THE ABOVE COMPANY BY LETTER ONLY.

SALESMEN, EXPERIENCED
MEN PREFERRED, BUT
THOSE DESIRING TO
MAKE SALESMANSHIP A
PROFESSION CONSIDERED.
PROMISING FUTURE FOR
MEN WITH INITIATIVE, MEN WITH INITIATIVE, PERSEVERENCE AND PERSONALITY IN A LARGE WELL KNOWN OFFICE FURNITURE COMPANY, CALL AT ALLWAR DESK COMPANY, 89 W. 45TH ST.

SALESMEN

for silks, dress goods, linens, up-holstery, boys' clothing, white goods, wash goods, towels and toweling, ginghams, cotton dress goods. ADAMS-FLANIGAN CO.

SALES PROMOTER. SALES PROMOTER.

Must be over 30 years of age; one who can follow up salesmen and stand the severest investigation as to ability, standing, &c., and promote such sales as may be requested of him; must be A1 in overy respect; reasonable salery; one of the best opportunities which present themselves; none but those qualifying to above need apply. Write R. G., 917 Tribune Building.

WE HAVE ONLY TWO OPENINGS FOR MEN OF CHARACTER AND ARILITY. SELLING NATIONALLY ADVERTISED. GUARANTEED LINE IN BROOKLYN: CHANCE FOR SELF-DEVELOPMENT: ADVANCEMENT CERTAIN IF YOU MAKE GOOD; EARNINGS UNLIMITED; MARRIED MEN PREFERRED, Y 2127 HERALD, 280 BROADWAY.

SALESMAN—Unmarried, under 26, for Manhattan, by established office supply manufacturer; beginning rmall salary, liberal commission; opportunity for young man with moderate living expenses who will work reasonably hard to get started; selling experience unnecessary; no attention paid letters not stating experience, qualifications, E 529 Heraid.

SALESMEN - NATIONAL ORGANIZATION SALES MANAGER wanted for a large food SALES MANAGER wanted for a large food distributing firm; must be thoroughly experienced in controlling salesmen and organizing sales; to the right man good encouragement and exceptional prospects. Address, giving full particulars of past employment, stating age and salary expected, to E 500 Herald.

SALESMAN

Wanted, salesmen, experience unnecessary good appearance essential; liberal commis stons paid. Report Room 308, at 136 Libert st., before 10 A. M. SALESMAN, KNITTING.

Broadway. Box 414.

SALESMAN—Sell high grade merchandise to consumer: earn \$40.\$75 weekly; experience unnecessary. Boom 1, 19 West Elst.

SALESMAN—Wholesale paper warehouse; exceptional opportunity. B 504 Herald, 280

Real Estate and Apartment Advertisements, Help Wanted, Situations Wanted and Miscellaneous Advertisements for insertion in

THE NEW YORK HERALD May be left at any of the following

OFFICES:

MAIN OFFICE 280 Broadway HARLEM 205 West 125 St. (Near 7th Ave.) HERALD SQUARE 1367 Broadway (At 37th St.)

BRONX 518 Willis Ave. (At 148 St.) WASHINGTON HEIGHTS 585 West 181st St. BROOKLYN 24 Court St. 16th St. and 7th Ave. (Evening Telegram Bldg.)

TELEPHONE WORTH 10,000

HELP WANTED-Male.

SALESMEN

This advertisement comes from a large cor-poration which occupies an important and influ-ential place in the industrial field.

It is managed by some of the best brains in the business world.

Through sheer accom-plishment it has earned a high reputation.

Because it is distinctly a twentieth century corporation and because the nature of its work requires the building of many separate businesses along modern business lines, it is looking for young ambitious and determined business men between 25 and 85 to become the executive leaders in various branches of its work. work.

If you have a modern conception of business and if you have most of your business career beyour business career before you, there is a possible opportunity for
you in our Sales Department, which carries
with it definite promise
of important advancement into various departments of our business.

Applicants will be in-terviewed on Monday and Tuesday afternoon at 2 o'clock.

Suite 1721 30 Church Street Ask for Mr. Campbell.

SALESMEN

AN IDEAL POSITION

AND AN ELUCATION FOR

A PERMANENT BUSINESS FUTURE.

One of the largest life offices in
the city of New York has so perfected its pians that it has developed its business along modern
commercial lines.

To acceptable applicant (who
must have had a successful expericnce as salesmen) it will guarantee
a course in life insurance in their
training school, and a drawing account during the training period,
with a permanent position thereafter to those who show themselves qualified for the work.

This is a most unusual offer and
will be open only for a limited
time.

Only men of unquestioned inter-Only men of unquestioned integrity and with high grade references will be considered.

In A. Cerf, Manager, Mutual Benefit Life Jusurance Co. Call at 118 West 44th st., Room 605, any day before 1 o'clock.

NOW-OUR BUSIEST SEASON.

Our sales are growing; we require men-whom we can train in our method; must be absolutely dependable, furnish Al references, neat appearing and not afraid of hard work and responsibility; to those who qualify will be given a permanent position with good earnings. Apply 8 to 2 Monday, 207 Market st., room 1210, Newark, N. J.

Be a business man, not a salesman; you realize that no man ever succeeded without help from some other man. See me I know how you feel; compensation will please you. E. D. Ransom, suits 1100, 120 West 42d st.

SALESMAN.

CHRISTIANS, SELL PULLEY COVER-ING TO FACTORY SUPERINTEND-ENTS: \$75-\$100 WEEKLY IF COMPE-TENT, HAWES MFG. CO., 518 B., 30 CHURCH ST., HUDSON TERMINAL BUILDING.

wanted to sell stock in an automobile company whose 1923 output is already contracted for; the head of our company is well known; over 100,000 stockholders have faith in his ability; this means minimum naies resistance; previous security experience not necessary; good commission. Box E 547, Herald.

SALESMAN.

Gerlach Barklow Co. of Joliet, Ill., world's largest exclusive manufacturers of art calendars, direct by mail advertising and holiday greetings, has opening for aggressive aleaman able to sell specialized advertising service: we sell to all classes of business; give full experience in letter for personal interview. New York Sales Office at 10 E. 43d.

Salesmen, Loan Contracts. High class salesmen wanted who can an will tell the truth. Charles J. H. Hamilton 115 West 135th st. Phone 2265 Morningside SALESMAN — Experienced inside salesmar who is thoroughly familiar with selling stoves, ranges, furnaces, steam and hot wa-ter heaters of all makes. State full particu-lars in first letter. Address M 638 Herald, 290 Broadway.

SECURITY SALESMEN.
We have a spiendid opportunity for a number of security salesmen selining a special security with special advantages that has proved great demand. Leads furnished Liberal commission paid: Territories open for live wires. Our men make big money. No paper talk. Brilliant opportunity to those making good-backed by a strong financial institution. For information call or write General-Sales Manager, M. S. Weissman, 870 Broad st., Newark, N. J. A. G. S.

SECURITY SALESMEN.

I want four bond or security salesmen with reputation as "producers" who are not afraid of "cold turkey," for a "one call" proposition where resistance is minimised by unique selling plan based on performance, not prospectus. The organization is of national prominence and its achievements are unprecedented; drawing account artists and time killers not welcome. Producers may phone Broad 5803, extension 7, for interview.

may phone Broad 5803, extension 7, for interview.

SECURITY SALEBMEN.

Are you looking for the future? If so, we want salesmen for the States of New York. New Jersey, Connecticut and Massachusetts; our business is commercial banking; our directorate is composed of some of the most prominent banking and business men in the country; we have paid our second dividend; leads furnished; attractive commission; security. Q 190 Herald, Herald eq.

SHIPPING CLERK.

Must be ambitious and willing to devote evening lours to study; opportunity to earn bigger salary. Write, stating age, present position and phone number, K 523 Herald, 256 Broadway.

HELP WANTED-Male.

SHIPPING CLERK — COTTON GOODS HOUSE REQUIRES EXPERIENCED MAN; MUST FURNISH BOND, STATE AGE, SALARY EXPECTED, PARTICULARE; PERMANENT, M 2295 HERALD, HERALD

SHIPPING HELPERS IN SHIPPING DEPARTMENT. LAMES A. McCLURG CORP., VARICK, CORNER BROOME STS.

SODA FOUNTAIN MAN-AGER, \$175 MONTH, FINE HOTEL, SCRANTON, PA. McKENNA-CARROL AGENCY, 807 6TH AV.

SOLICITOR

SOLICITOR-Familiar with trade paper advertising, subscription work, is wanted by an old established trade paper catering to five different markets, commission basis; full particulars must accompany replies. L 511 Herald, 280 B'way.

SPECIAL representative wanted for a 21 year old organization having 11,000 members to interview prospective new members to whom special letters of introduction will be given. Suite 631, 280 Broadway. STATIONERY SALESMAN,
INSIDE, BY LARGE COMMERCIAL STATIONERY
FIRM; GOOD OPPORTUNITY. WRITE, GIVING
FULL PARTICULARS, F O
110 HERALD, 280 B'WAY.

STENOGRAPHER

Young man in office of manufactur-ing concern of high standing to work with executive; must be ambitious and careful worker, speedy and accurate; only those above average intelligence need apply; state age, religion, educa-tion, experience and salary desired.

STENOGRAPHER-SECRETARY.

C. S. 740 HERALD, 280 BROADWAY.

Exceptional opportunity for young man as stenographer-secretary to ex-ecutive in office of manufacturing con-cern of high standing; salary \$22-\$25; state age, education, religion and ex-merience. S. S. 774 HERALD, 280 BROADWAY.

STENOGRAPHER and correspondent wanted by downtown Jobbing house young man (Christian) about 25 years of age, who is a good stenographer and able also to write good letters without dictation: must have good education and have some training in sales correspondence; salary to commence \$28. Apply in own handwriting to P. O. Box 496, City Hall Station.

FIENOGRAPHER—Young man, who can also run addressing machine and make himself generally useful; atate salary wanted. Box A. 145, 208 Broadway.

STOCK SALESMEN wanted for industrial company organized and ready to do business; patented German article in use since 1789; ful control for American production, which will run into millions of pounds; company backed by high class men; an opportunity to invest on organizers' basis, with bright prospect for large profits; only high class salesmen with reference need aply; liberal commission basis. Write for appointment. M. H., Box 594 Herald.

STOCK SALESMEN, well formulated cam-paign bringing live leads and returning fine income assured; enterprising securities sales people; cooperation assured to experienced men. Suite 1429, 42 Broadway. STRIPERS wanted, steady work. Apply personally. Mersereau Metal Bed Co., 278 Johnson av., Jersey City.

SUCCESSFUL SALESMAN,
who would like to locate in
New York City,
is wanted to represent a large corporation in negotiations of a difficult
nature. Position worth \$5,000 to right
man. J. H. Huntington, Jr., 118 West
41th st. Call before 1 o'clock.

THE NEW YORK, NEW HAVEN & HARTFORD RAILROAD COMPANY. The field which has shown the steadlest and most marked advances in income during the last five years is the field of account ancy, which has been favored by national and State laws, the Federal Trade Commission, new credit rules of the banks and by the entire development of American business.

Regular positions for competent men whose work is satisfactory as:

Machinista—66c, to 75c, per hour.
Bollermakers—67c, to 75c, per hour.
Blacksmiths—66c, to 75c, per hour.
Armature Winders—65c, to 75c, per hour.
Car Inspectors & Repairmen—53c, per hour.
Car Inspectors & Repairmen—53c, per hour.
Helpers—First year, 45 cents per hour.
he above rates are those agreed upon with This is not a airike against the railroa it is a strike waged against a reduction rates of pay ordered by the United Stat Railroad Labor Board, effective July

Apply 9 A. M. to 5 P. M. to Superintendent, New York, New Haven and Hartford R. R. Co.

This training does not interfere with your regular occupation. You study at home-about one hour a day. The La Salle system is personal and is made to suit the individual requirements of the member. Consultation with the best accountancy teachers (C. P. A.'s) is a constant occurrence and you are thus enabled to work effectually on problems adapted to your own knowledge and experience.

TO ALL SECURITIES SALESMEN.

Each of you has felt the need of We cooperate with you in every We protect you absolutely in your territory.

The stock is being sold by the cor-oration (only). You deal directly with the officers of the corporation. We are a going concern. The management has been proved to be good.

Have carned a surplus and are on a dividend paying basis. The amount of commission is all you could wish, and paid in full-although the terms of sale are such that any one can buy shares. The company can use more money,

We have a large list of satisfied stockholders, including capitalists, bankers, business and professional

A worth-while connection is assured first class salesmen on strictly commission basis. Advances only after shillty is proven. References required. Call any day this week after 10 A. M.

HELP WANTED-Male.

High class Turkish bath requires thoroughly experienced manager; write fully giving age, education, past employment and salary expected; ref-erences must be git edge. Box 306, 906 Fitzgerald Bullding.

VIOLIN REPAIRER AN "A!" WANTED
AT ONCE, STATE LOWEST SALARY IN
FIRST LETTER, ALSO WHERE FORMERLY EMPLOYED. ADDRESS, A. IRVING
TALLIS, 4210 WOODWARD AVE., DE-WINDOW dresser, experienced; steady work... Call Weisbecker, 268-270 West 125th at.

YOUNG MEN, SINGLE,

We have a number of openings in our INSPECTION DEPARTMENT for young men, 20 to 35 years of age, who have had some technical high school or technical college training or the equivalent in electrical or mechanical experience;

These positions offer excellent oppor-tunities to develop and advance in a permanent and interesting field for those who qualify. Apply after 5 A. M. Western Electric Co., Inc.,

YOUNG MAN OR BOY.

16 to 18. Christian, to help in shipping and make himself generally useful with a small concern. A chance to learn the business and for advancement. Apply in writing, stating salary expected, age, previous experience, 1. nsy, &c., address, L. 510 Herald, 280 Broadway.

way.

YOUNG MAN—A high class real estate office in the down town section requires the
services of a young man in its file and
record room; one having nowledge of typewriting preferred; work consists of looking
after records pertaining to moritage, sales,
drawing of diagrams, &c. and filing of general correspondence. Write, stating experience, salary desired, &c., O. R. Box 500
Herald, 280 Broadway.

YOUNG MAN, GOOD AT FIGURES AND NEAT WRITER. SALARY \$12 WITH GOOD CHANCE FOR ADVANCEMENT. EXPORT, BOX 833, CITY HALL STATION.

YOUNG man over 20, high school or college education, capable earning \$50 a week selling educational service and developing into executive; well established business.

Mr. Scott, 522 5th av.

YOUNG MAN wanted to fill vacancy caused by promotion; permanent position with ad-vancement assured; all applications hed-confidential. Write Box Y 23, 917 Tribuns Building.

YOUNG man, stockroom, wholesale paper and stationery firm. Frank Levy, 483

Employment Agency-Do FOR first class help call up Weston Agency Morningside 1713.

EARNING POWER.

\$5,000 TO \$10,000 A YEAR.

Don't give yourself a few more months before commencing your progress. The life you live is composed of to-day. If you de-termine to-day to start on the road to increased knowledge, power and income you are justifying your faith in yourself and the faith others have in you.

MEN WANTED TO BECOME DRAFTSMEN Salary \$2.0-\$500 monthly when competent; chief draftsman will train you at your home, also furnish FREE all tools; training given until in position at above salary. Address Chief Draftsman Dobe, 4001 Broadway. Div. 227. Chicago.

INSPECTORS.

Installation Branch, 151 5th av., New York.

YOUNG MAN, Christian, to work in large wholesale dry goods house as bill clerk; must be accurate and quick at figures; full details, including saiary and religion. Box 85, 2501 World Tower Building.

Young man required by 5th av. real estate firm with knowledge of real estate management and insurance. State experience, salary, &c. M 2296 Herald, Herald 29. YOUNG MAN wanted by a N. Y. Stock Ex-change firm to run stock quotation board State salary and references. B 510 Herald 280 B'way.

YOUNG man, 20 years of age, high school graduate, Christian. E 507 Herald, 280 Broadway.

SET YOUR MARK AT A WORTH WHILE

Look about and see where it is best for you to start to climb.

This has all quadrupled the number of accountants required a few years ago and greatly increased the pay of various kinds of accountants.

CAN YOU QUALIFY?

DON'T POSTPONE LIFE SUCCESS.

The fruit of procrastination is failure. The fruit of action is business success and all that goes with business prestige and a good income. ACT.

DETECTIVES needed everywhere; work at home or travel; big pay, interesting work; no experience necessary; free information. International Detective Exchange, Baltimore Bidg., Chicago, Ill.

CORRESPONDENCE school courses only one-quarter original price; bargain price list 1,000 courses. free; used courses bought. Students Ex., 47 West 42d et.

AUDITORS-\$2,040-\$5,000; best position under civil service; examination November 18; coaching, \$5, Particulars Box 1630LB, Washington, D. C.

LEARN linetype; look into the future; pays \$2,800; day, evening; 1,000 have attended. Empire School, 133 E. 16th.

THE MOTORS MORTGAGE CORP., 1819 Broadway, at 50th st. LA SALLE Extension University, largest business training institution in the world 110 West 42d st.